### **Professional Opportunities**

# Physician Recruitment

Ambulatory Medicine Emergency Medicine Family Practice Internal Medicine Pediatrics Primary Care Physicians
Multiple Specialties/Group Practice
Locum Tenens Wanted
Graduate Training/Residencies/Fellowships
Chiefs/Department Heads/Directors

Academic/Faculty CME Corner Courses/Symposia/Seminars Practices For Sale Notices

### 1996 Professional Opportunity Rates

Regular 1x 1.40/wd \*3x 1.30/wd **Bold** 1x 1.55/wd \*3x 1.45/wd

\*In order to receive the 3-time frequency price, the request must be made upon initial placement. The minimum charge is 20 words. A word consists of one or more letters surrounded by space on each side.

For information on display advertising and our network buys contact an account representative.

## Policy

Orders for classified advertising must be submitted in writing. Although the American Medical Association believes the classified advertisements in these pages to be from reputable sources, the Association does not investigate the offers made and assumes no liability concerning them. Acceptance of advertising is restricted to professional opportunities, practices for sale, and medical office space available. The Association reserves the right to decline, withdraw, or edit advertisements at its discretion. Every care is taken to avoid mistakes but responsibility cannot be accepted by the Association for clerical or printer's errors.

## **Reply Box Service**

Confidential box numbers are available for an additional \$20 per issue, plus the words: Box \_\_\_\_\_, c/o AFM.

When responding to a box number, please send to Archives of Family Medicine, Box \_\_\_\_\_, c/o AFM, 515 N State St, Chicago, IL 60610.

#### **Cancellations/Changes**

Cancellations/changes must be received in writing at least 25 days prior to the date of the issue. In order to expedite, please fax to 312-464-5909 to the attention of your account representative.

#### **General Information**

To contact a Physician Recruitment Advertising account representative, call 312-464-2475/2490/2491/4485 or 800-AMA-2260. Or fax your insertion order to 312-464-5909. Mail your materials to AMA Physician Recruitment Advertising, 12th Floor, 515 N State St, Chicago, IL 60610.

#### EMERGENCY PHYSICIANS WANTED

Emergency Physicians, FP, Surgery, IM \$150,000+/yr, Malpractice is paid. Excellent opportunity-will consider all backgrounds. Location: Kentucky and the Southeast. Contact: Willard Keith, MD, 502-338-0875 or Barry Violette 502-726-1775 FAX CV to 502-726-1761

WISCONSIN, STOUGHTON: Seeking BC or residency-trained EM physicians or PC physicians with EM experience to provide coverage at this beautiful new facility in Southern Wisconsin. 11,000 patient volume with PA coverage daily. Physician-oriented corporate culture. Contact Marina Skop, ECI, 800-253-1795 or Fax CV to 616-946-1730.

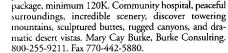
## **Family Practice**

WASHINGTON STATE, 150,000 population, \$10,000/mo start, partnership progression \$400,000/yr potential, benefits, BS/BE FP, Wash license preference, 1/12 call, office. no OB, nights, weekends. Box 400, c/o FAM.

FAMILY PHYSICIAN, BC/BE preferred, for outpatient clinic at University of Oklahoma. 9 or 12 months, other times considered. Competitive salary, good benefits, great patients. Dr Hillis, 405-325-4611, 620 Elm Ave, Norman, OK 73019. AA/EOE.

MASSACHUSETTS, CAMBRIDGE: Family Practice is alive and well in Cambridge/Boston!! Come live and work in this dynamic, culturally diverse community. Harvard-affiliated community teaching practices. Obstetrics optional. Contact James L. McGuire, MD, Medical Director, Mount Auburn Professional Services, Inc, Mount Auburn Hospital, 330 Mount Auburn Street, Cambridge, MA 02238. 617-499-5140.

Downloaded from www.archfammed.com at STANFORD Univ Med Center, on November 5, 2009



#### **NORTH CAROLINA**

Experience the

Heartland

Seeking family physicians for rural and metropolitan practice sites in South Dakota, southwest Minnesota and northwest Iowa. Let us present you with

opportunities in communities with strong economies,

excellent schools and little crime. No fees. To find an

Physician Placement Program

1100 South Euclid Ave

PO Box 5039 Sioux Falls, SD 57117-5039

800-468-3333 or 605-333-7393 FAX: 605-333-1562

SELECT NATIONWIDE PHYSICIAN PRACTICE

OPPORTUNITIES: Group, solo; all specialties; impres-

sive income arrangements. Contact Larson & Trent Asso-

ciates, 1837 Oakdale Dr, Dandridge, TN 37725; 800-

CHARLES COLE MEMORIAL HOSPITAL, COUD-

ERSPORT, PA: Family Practice-Rural Health Clinics.

BC/BE primary care physicians at our rural health clinics.

Guarantee, malpractice, relocation, plus! Forward CV to

ARIZONA: The wonders of this area enhance an excep-

tional practice opportunity for 2 BC/BQ FAMILY PRACTITIONERS. Premier private group seeks addi-

tional associates, bilingual in English/Spanish a plus, OB preferred but not mandatory. Excellent compensation

opportunity right for you, call or send CV:

Sioux Valley Health System

352-6226; 423-397-2222.

Box 375, c/o AFM.

Ideal opportunities near Charlotte, Asheville, and Winston-Salem. Choose from traditional or academic positions, hospital employment, or urgent care. Various call schedules available. Contact: Denise Paradis, AM Care Physician Search, Dept BA, PO Box 2816, Durham, NC 27715; 800-477-0600; Fax 919-493-4835.

#### VIRGINIA

Great opportunities! Various practice structures including small and large groups, hospital employment, outpatient only, and academic positions. All locations near mountains, beaches, and historical areas. Contact Denise Paradis, AM Care Physician Search, Dept BA, PO Box 2816, Durham, NC 27715: 800-477-0600; fax 919-493-4835.

#### **NEW JERSEY**

Excellent opportunity to join Family Practice group. Good office and call schedule. Teaching available. Easy drive to Philadelphia. Contact Denise Paradis, AM Care Physician Search, Dept BA, PO Box 2816, Durham, NC 27715; 800-477-0600; fax 919-493-4835.

DELMARVA RURAL MINISTRIES, a non-profit corporation in Dover, Del is seeking an experienced board-certified physician to practice family medicine. Preferred experience in community or migrant health setting and ability to speak Spanish. Send CV to Personnel Coordinator, Delmarva Rural Ministries, 26 Wyoming Ave, Dover, DE 19904. Call 302-678-2000 or fax 302-678-0545. EOF.

NORTHERN ARIZONA: Private practice in mid-sized mountain community seeking full time Family Practitioner. Call 1/3. No OB. Guaranteed salary and liabilinsurance. Send CV to Stephen Dahn, MD, c/o Prescott Family Practice, 999 Division Street, Prescott, AZ 86301, fax 520-778-5974.

## Ambulatory Medicine

OB/GYN, FAMILY PRACTITIONER, PEDIATRICS, PHYSICIANS: If you're interested in a fulfilling and rewarding career in an urban ambulatory health care setting, please send us your resume. Excellent compensation package, fantastic hours; must have current Tenn license, DEA certification, and local hospital privileges. Mail your resume to Memphis Health Center, Inc, 360 EH Crump Blvd, Memphis, TN 38126.

#### Cardiology

SOUTHERN CALIFORNIA: Excellent opportunity with rewarding future, new office, small community (population 100,000, 300-bed hospital with cath lab). No administrative hassles, generous salary guarantee with benefits. Box 386, c/o AFM, or fax 909-766-2056.

#### **Emergency Medicine**

EMERGENCY MEDICINE: Southeastern community of 10,000 two hours from Memphis, 84-bed facility, new ER. \$150,000 salary, bonus, comprehensive benefits. Schedule Monday through Thursday, 4-12 hour daytime shifts. Off every weekend. Qualifications ACLS, ATLS. Call David King, 800-990-0780, 770-886-9522 (fax).

INDIANA, BEDFORD: Seeking BC or residency-trained EM physicians or PC physicians with EM experience to provide coverage at this locally managed ED in southern Indiana. 10,000 patient volume. Physician-oriented culture. Contact Marina Skop, ECI, 800-253-1795 or fax CV to 616-946-1730.

#### **CALL 800 AMA-2260**

for rate and deadline information.

# The 2nd Annual

Cancer Information Exchange

## PREVENTION IS THE KEY

February 13-16, 1997

Amelia Island Plantation, Florida

Providing the newest developin cancer screening, prevention and long-term followup by linking together nationally known cancer experts primary care physicians.

This conference has been approved for 19 CME and 19 AAFP prescribed hours.

For more information, call (614) 443-2267 or write CIX c/o The Columbus CCOP, 1151 South High Street, Columbus, OH 43206.

GENERAL/FAMILY PRACTICE PHYSICIAN: The Community Health Foundation, a federally qualified health center located in southwestern West Virginia, currently has openings for two General/Family Practice physicians. We have a staff of seven physicians serving our two facilities in Man and Gilbert, WVa. The starting salary for this position is \$100,000 per year with incentives based on productivity which can substantially increase compensation opportunities. We also offer a generous benefits package which includes extensive vacation, sick time, and CME allotments. In addition, we pay for all malpractice insurance coverages. If you are interested in working at a facility which stresses comprehensive patient care and teamwork among its providers, then you are interested in working with us. Applicants should forward resumes to the following, Charles D. Williamson, Executive Director, 600 East McDonald Ave, Man, WV 25635. Phone 304-583-6544.

SAN ANTONIO, TEX: BE/BC FP needed for immediate opening, Spanish a plus, fax CV to 210-224-5117.

BC/BE FAMILY PRACTITIONERS, Pediatricians, Internist, Obstetrician: POTENTIAL LOAN REPAY-MENT! Community Health Centers seeking multiple physicians for large group practice in rural and urban sertings of NW Pennsylvania - Sharon/Farrell, New Castle, Erie. Positions offer excellent compensation package. Send resume to: Christopher Cook, Director of Operations, Primary Health Network, PO Box 716, Sharon, PA 16146.

BOARD CERTIFIED FAMILY PRACTICE PHYSI-CIAN needed full time. Private group practice in Franklin, Tenn. Full benefits. Phone 615-591-4750. Fax 615-591-4748.

STAFF PHYSICIAN: A clinical position in a Community-Oriented Primary Care Program (COPC, a division of the Community Medicine section of a Family Practice Residency Program) is available for a Board- Certified/ Board-Eligible Family Physician whose interests are in providing care to underserved populations. Salary \$100+ commensurate with experience. Attractive benefits package included. Contact Thomas McCants, Executive Director, COPC; St Margaret Memorial Hospital, 815

Excellent Private Practice Opportunities Available in Family Practice/General Practice (both Solo and Group Openings). Major Cities and Rural Communities Are Available. TEXAS, the SOUTHEAST, and the SUNBELT STATES- There are

Call 1-800-284-4560/Houston 713-493-2797

Or send CV to: P.O. Box 42314 Houston, TX 77242-2314 FAX 713-493-2234

Reuben Bronstein

#### **Geriatrics**

ACADEMIC GERIATRICIAN: The Senior Care Institute of Shadyside Hospital, a 486-bed modern community teaching hospital in a pleasant residential neighborhood, seeks a clinician-educator to participate in a clinical practice, based in an outpatient geriatric assessment unit, that spans the entire continuum of care and includes substantial teaching responsibilities for students, residents, and fellows. Major affiliate of the University of Pittsburgh, Competitive salary and benefits, Candidate must be board certified in Internal Medicine or Family Practice. CAQ in Geriatrics desirable. Fellowship training preferred. Academic appointment at an appropriate level. Contact Fred Rubin, MD, Chairman, Department of Medicine, Shadyside Hospital, 5230 Centre Avenue, Pittsburgh, PA 15232. Telephone 412-623-2518. Fax 412-623-2555.

#### **Internal Medicine**

OPPORTUNITY FOR BC/BE, FULL-TIME INTER-NAL MEDICINE PHYSICIAN for Primary Care (outpatient and inpatient care). Des Moines VA Medical Center is an acute medical/surgical hospital with a large multispecialty outpatient care area. Community-based residencies in internal medicine and surgery affiliated with the University of Iowa offer opportunities for teaching residents and medical students. Competitive salary. US citizenship or permanent residency required. Submit CV to Ramesh Loungani, MD, Chief, Medical Service, VA Medical Center, 3600 30th Street, Des Moines, IA 50310-5774, 515-271-5825, fax 515-271-5906. EOE.

CHARLES COLE MEMORIAL HOSPITAL, COUDERSPORT, PA: Internist: BC/BE internal medicine physician; emphasis in pulmonary diseases, or oncology a plus. Guarantee, malpractice, relocation, plus! Forward CV to Box 388, c/o AFM.

INTERNIST: The Community Health Foundation, a federally qualified health center located in southwestern West Virginia, currently has openings for an Internist. We have a staff of seven physicians serving our two facilities in Man and Gilbert, WVa. The starting salary for this position is \$115,000 per year with incentives based on productivity which can substantially increase compensation opportunities. We also offer a generous benefits package which includes extensive vacation, sick time, and CME allotments. In addition, we pay for all malpractice insurance coverages. If you are interested in working at a facility which stresses comprehensive patient care and teamwork among its providers, then you are interested in working with us. Applicants should forward resumes to the following, Charles D. Williamson, Executive Director, 600 East McDonald Ave, Man, WV 25635. Phone 304-583-6544.

BOARD-CERTIFIED OR BOARD-ELIGIBLE INTERNISTS WITH PULMONOLOGY EXPERI-ENCE: wanted to practice full-time in rural health clinic in HPSA/MUA/MUP's in southeast Texas. Fax resume. Please contact fax/tel 713-364-7340.

BC/BE INTERNIST. Excellent salary and benefits. J-1/H-1 OK. Excellent lifestyle. Gulfcoast Medical, 6399 38th Avenue North, St Petersburg, FL 33710.

BC/BE IMMEDIATE OPENING for Internist/ Endocrinologist to join eight-person rapidly expanding southern California medical group. Competitive salary. Freeport Road, Pittsburgh, PA 15215, 412-784-4960. Fax CV to 310-547-1380. Downloaded from www.archiammed.com at S1ANFORD Univ Med Center, on November 5, 2009

INTERNIST BC/BE NEEDED IMMEDIATELY to join busy solo practice in central New York area. Excellent schools, good recreational activities. Excellent benefit package. Reply to: c/o Carol Misiaszek, Office Manager, 2701 Genesee Street, Utica, NY 13501. Phone 315-735-1183. Fax 315-735-4713.

## **Obstetrics & Gynecology**

OB/GYN: To perform specialty duties in a private-owned practice in suburban area. Reply Toni Bennett, The Hansen Group, 5700 Monroe St, Sylvania, OH 43560.

#### Occupational Medicine

OCCUPATIONAL MEDICINE: Board-certified neurologist with Rehab Fellowship to join new group serving large industrial area in central US. Top-quality living, family ideal. Excellent benefits, partnership opportunity. For more information, send CV and letter of interest to Patty G. Meadows, Administrator, Brookside Medical Clinic, PO Box 3487, Fayetteville, AR 72702, or call 1-800-250-8609.

## **Primary Care Physicians**

COMMUNITY AND MIGRANT HEALTH CEN-TER opportunities available for family physicians, pediatricians, and family nurse practitioners interested in meeting the needs of Indiana's medically underserved. Competitive benefits and salaries available. Contact Joanne Greer, 317-471-3282.

COASTAL DELAWARE: BC Internal Medicine, UStrained to join growing two-person group with hospital affiliation. Fax CV to Associates in Medicine, 302-645-

WESTERN SOUTH SUFFOLK, LONG ISLAND: Established high-volume solo practice seeks physician for salary position. Excellent opportunity for growth with possibility of partnership. Fax CV and cover letter to 516-225-6276.

ATLANTA: Primary care, physician-owned corporation with 11 metro offices seeks BC/BE Internist and Family Practitioners. Shared call and great benefits, including guaranteed salary, partnership available, and living in the Olympic City. Send CV: Mark Rooney, Meridian Medical Group, PO Box 724147, Atlanta, GA 30339, 770-431-5306 or fax, 770-431-8765. AAE, M/F.

ATLANTA: Family Practice, Internal Medicine, Geriatrics. Prefer BC/CAQ to join 2-physician office in north Atlanta suburb. Fax CV 770-682-8431 or call 770-682-8442.

EMPLOYMENT OPPORTUNITY FOR INTERNAL MEDICINE: Location, satellite clinic in northwest Indiana. BC internist. Please fax resume to Walter Kotfis, 219-465-0793.



Primary Health, Inc. is a progressive, physician run primary care group located in beautiful unspoiled Idaho! We are looking for boardcertified or board-eligible, caring family practitioners to join our physician group. Positions available in Boise and Caldwell, Idaho.

Contact Becky Baldwin at 1-800-688-5008 or mail cover letter and CV to:

> Primary Health, Inc. 727 E. Riverpark Lane, Suite 100 Boise, Idaho 83706 FAX 208-344-4262

#### Radiology

RADIOLOGY GROUP needs a well-trained radiologist to associate with group. Skills needed are routine diagnostic radiology, including ultrasounds, CTs, MRIs, mammography, and nuclear medicine. No therapeutic skills required. Practice location is near the mountains and lakes of north Georgia. Approximately one hour from Atlanta. Please inquire at 1-800-421-3503 or write to PO Box 1496, Seneca, SC 29679.

## **Surgical Specialties**

MULTISPECIALTY SURGICAL GROUP in Pacific Northwest desires board-certified/-eligible ENT. Friendly community with one hospital near Portland and Seattle. Excellent recreation. Competitive income/benefits with partnership opportunity. For more information send CV and letter of interest to 1044 15th, #129, Longview, WA 98632.

#### Multiple Specialties/ Group Practice

PHYSICIANS REGISTRY NETWORK. Excellent practice opportunities in the south and southeast for all specialties. No fee to physician, competitive compensation package with a full range of benefits. Call 800-394-5874.

PHYSICIANS: ALL SPECIALTIES. Nationwide opportunities. No fee. Fax CV to 913-599-6776 or mail to The Peterson Group, Inc, 14351 West 81st Place, Shawnee Mission, KS 66215 or call 800-669-4804. (No J1-VISA listings available.)

MICHIGAN: Hospital-employed opportunities available for Family Practitioners, Internist, OB/GYNS, and Pediatricians. Positions available in Ann Arbor, Northville, Bloomfield Hills, Troy, and Clarkston. For further information please contact Jim Lucas, Vice President of Medical Services, at 1-800-242-9240 or fax a CV to 810-269-9240.

CONSIDERING A PRACTICE MOVE? Finishing your residency? Anestat, Inc can help you relocate to an area you've always wanted to be. Call today. Professionals helping professionals! 1-800-841-7828, fax 904-479-2160.

MEDICAL LICENSURE IN ANY STATE: Fast, easy, reliable, hassle-free. Complete follow-up. You practice medicine—leave the license to us. Also credentials verification services. Doctors Licensure Group, 904-857-6644.

NATIONWIDE OPPORTUNITIES: Primary Care, Surgeons/Specialists. Write/call Debra Gama, Health Care Recruiting, 2123 SE Yukon St, Portland, OR 97202. 800-980-0066.

MULTISPECIALTY INTÉRNAL MEDICINE PRACTICE: conveniently located between Albany and NYC seeking graduate of Pulmonary Medicine program to join busy practice; with or without subspecialty in Critical Care. Guaranteed salary, incentive plan, benefits, future partnership. Call 914-338-7140. Fax resume 914-338-7141.

TAMPA BAY AREA: Internal Medicine—Family Practice BC/BE, three associates needed now for well-established practices. Plenty of recreation and sports, marvelous lifestyle. Florida license a plus! Excellent salary, production bonus, benefits package, and malpractice furnished. Fax CV to Medical Director, 813-522-3609, or mail PO Box 20708, St Petersburg, FL 33742.

FAMILY CARE PHYSICIANS, Internists, Pediatricians, Cardiologists, Ob-Gyn. Citizen, Immigrant, J-1 Visa. Salary \$70,000 and up. Fax CV 770-455-1845.

EXPERIENCED PHYSICIANS: (ALL SPECIALTIES) BE/BC; experienced RNs. Excellent salary. Local and nationwide positions available! Call 718-497-3037. Fax CV, 718-497-2018.

PHYSICIANS, BE/BC FP, OB/GYN, IM, PED. Excellent salary, local and nationwide positions. No fee, employer paid. Fax CV 630-653-9514. Phone 630-653-8517. Bob Crews and Associates Medical Staffing Services.

#### **UNIQUE FREE SERVICE TO PHYSICIANS**

Register now with the nation's best resource for physicians seeking new opportunities, since 1978. THE REGISTER is sent to over 9,800 hospitals, groups, HMOs, etc. throughout the USA. Completely confidential. Send CV with letter indicating where you want to go, what you would like to do, and when you are available. We are NOT a search firm.

NATIONAL PHYSICIANS REGISTER

60 E Chestnut, Suite 101F • Chicago, IL 60611 • (800) 342-1007

#### Graduate Training/ Residencies/Fellowships

USMLE & SPEX Examinees... Full-length practice tests, home study material, 2-day LIVE lecture courses. "USMLE Strategy Book." FREE CATALOG. FMSG Publishing Co, PO Box 3454, Apopka, FL 32703. 800-662-3244.

DIAGNOSTIC RADIOLOGY RESIDENCY POSITIONS: The University of Tennessee-Memphis program in Diagnostic Radiology has positions available beginning July 1997. The university-based program offers broad clinical experience with emphasis on teaching, leading to excellent practice, and fellowship opportunities. The UT, Memphis is an Equal Employment Opportunity/Title IX/Section 504/ADA/ADEA/Affirmative Action Employer. Contact Morris Gavant, MD, University of Tennessee-Memphis, Department of Radiology, 800 Madison Ave, Memphis, TN 38163, 901-448-8248.

#### **Locum Tenens Wanted**

PPS LOCUM TENENS AND PERMANENT POSI-TIONS—PPS for PSP<sup>2</sup>, that is, Physician Placement Specialists for Physicians Seeking Positions and Positions Seeking Physicians. 1-800-747-0606 or 414-784-9524.

#### **FAMILY PRACTICE FELLOWSHIPS**

St. Margaret Memorial Hospital The University of Pittsburgh Graduate School of Public Health, The University of Pittsburgh, School of Medicine

One- or Two-Year Fellowship in Faculty Development with the Option of a Master of Public Health Joel H. Merenstein, MD Director, Family Practice Fellowship 412-622-7709

One-Year Approved or Two-Year, Fully Accredited Geriatric Fellowship with the Option of a Master of Public Health Karen A. Powers, MD Associate Director of Gerontology 412-784-5070

SPORTS MEDICINE FELLOWSHIP
Douglas McKeag, MD
Director, Sports Medicine Fellowship
412-687-3900, ext 364

Address inquiries to the appropriate fellowship director at: St Margaret Memorial Hospital Family Health Center, 3937 Butler Street Pittsburgh, PA 15201

CALL 800 AMA-2260 for rate and deadline information.

#### **Courses/Symposia/Seminars**

LEARN COMPRESSIVE SCLEROTHERAPY FOR VEINS: Two-day programs for doctors and nurses. Maximum four students per program. Charles Heisterkamp, MD, FACS. Please call 717-397-5104.

#### **Positions Wanted**

BOARD-ELIGIBLE AP/CP PATHOLOGIST: seeking position in community hospital. Call Alex Racadag, MD, 773-665-7386, or fax 312-567-2056. Please leave message.

#### Chiefs/Department Heads/Directors

DIRECTOR OF COMMUNITY MEDICINE: The Director's position in the Community Medicine division of a Family Practice Residency Program is available for a Board-Certified/Board-Eligible Family Physician whose interests are administrative, clinical, and academic. Interest in providing care to underserved a must. Salary commensurate with experience. Attractive benefits package included. Contact Donald B. Middleton, MD, Director, Family Practice Residency Program: St Margaret Memorial Hospital, 815 Freeport Rd, Pittsburgh, PA 15215, 412-784-4227.

MEDICAL DIRECTOR: Experienced occupational medical physician (BE/BC preferred), sought to direct National Managed Care Program for large insurance group. Expertise needed in Workers' Compensation, Occupational Health, Group Health, Clinical, Utilization Review, and Managed Care. Excellent benefit package. Please call Jeannette Thrift, 916-631-6144, or fax CV to 916-852-2171.

#### **Academic/Faculty**

THE NEW DEPARTMENT OF FAMILY PRACTICE AND COMMUNITY MEDICINE AT THE UNI-VERSITY OF PENNSYLVANIA is recruiting several faculty members to help define and build the department in a research-rich institution with multiple opportunities for cross-department collaboration in teaching, patient care, and research. Specifically, we seek to fill the following positions over the next year: assistant/associate professor to teach medical students; associate/full professor to direct undergraduate teaching efforts; assistant/associate professor as the residency director to start a residency program; assistant/associate professor to start our campus clinical activities; associate/full professor to direct a research fellowship and engage in significant research activities; assistant/associate professor to work primarily in family medicine research. Please address all inquiries to: Marjorie A. Bowman, MD, MPA, Department of Family Practice & Community Medicine, University of Pennsylvania Health System, 3400 Spruce Street/1126 Penn Tower, Philadelphia, PA 19104-4283. Telephone 215-662-3346; fax 215-662-3591. The University of Pennsylvania is an equal opportunity, affirmative action employer, and we actively seek women and minority candidates.

#### **Practices for Sale**

FAMILY PHYSICIAN wishing to sell practice after fortynine years located twenty-five miles from Washington, DC in historic southern Maryland. For more information call 301-934-9562.

BUSY 28-YEAR PRIMARY CARE INTERNAL MEDICINE, Cardiology, Geriatrics practice in affluent southern Maryland suburbs of Washington, DC area. Ample income for 1-2 physicians and still pay off current owner. 90% fee-for-service. Long-term staff includes two RN's, one PA, four secretaries, and business manager. Services three hospitals and five nursing homes. University affiliation. Modern 3400-square-foot computerized office, x-rays, spirometry, dopplers, echo, and treadmill. Will work with new doctor(s) as long as necessary to assure smooth transition. Box 358, c/o\_AFM.

#### **GME FACULTY POSITION**

The Mount Carmel Health System family practice residency is actively seeking an ABFP-certified family physician for a full-time faculty position. Responsibilities include resident supervision in ambulatory and inpatient settings, including obstetrics, direct patient care, and administrative duties. The physician should be a residency-trained family physician with a strong desire to teach residents and medical students. Candidates should have at least three years of practice experience, including obstetrics. Previous teaching experience or fellowship training is desirable. Excellent salary and benefits.

Send inquiries, including CV to Jack O'Handley, MD, **Program Director** 

MCHS Family Practice Center 1335 Dublin Rd Columbus, OH 43215

### **Medical Writing**

MEDBOARD REVIEW: A study guide specifically designed for the busy physician for certification and re-certification examinations in Internal Medicine. INOUIRIES: MEDBOARD REVIEW, PO Box 1031, Buffalo, NY 14215-6031. Telephone 716-832-5301. Fax 716-837-0041.

#### Miscellaneous

FUNDING AVAILABLE FOR: Physician-owned Practices, Group Practices, Clinics, Surgical Centers, Equipment, Acquisitions, Working Capital. Bank sponsored, competitive rates. Call 800-556-1877.

NEW INCOME FOR YOUR PRACTICE: Professional, leveraged, ethical, and easy, without longer hours or significant expenses. Call 800-326-9253.

#### **CME Corner**

NEW CME SEMINAR ON RISK MANAGEMENT, Health Care Reform, Medicare Audits, AIDS & HIV. Given at Orlando and PGA National Resort, Florida; El Conquistador, Cerromar, & Dorado Resorts, Puerto Rico; and Seabourne Cruise Lines. Call for syllabus and brochure. American Educational Foundation, 1-800-717-0639.

#### **Physician Assistant**

PHYSICIAN ASSISTANT: wanted for busy internal medicine and nephrology practice in suburban Chicago. PA will deliver care by providing comprehensive assessments of patients' physical and psychological status; developing medical care plans under the supervision of a physician; implementing a physician-directed treatment plan; and providing patient education and counseling. Assisting in the hospitals, as well as nursing homes and dialysis units, would also be involved. Travel allowance and complete benefit package available. Inquiries to: Stephen C. Jennetten, Administrator. 708-503-3010.

When responding to a Reply Box, please send your response to Archives of Family Medicine, Box\_ c/o AFM. 515 N State St. Chicago, IL 60610.

## The Best Belong at **BAYLOR!**

The Baylor Health Care System, a nationally renowned health care provider, is currently seeking highly qualified Family Practice and Internal Medicine physicians for its growing primary care network in Dallas/Ft. Worth, Texas. Comprised of a prestigious 1455-bed tertiary teaching facility and 7 owned/affiliated medical centers, Baylor offers:

- Prime practice locations in metro, suburban and rural areas.
- ■Outstanding income packages with incentives and bonuses,
- Generous benefits plan, including paid relocation expenses.

Dallas/Ft. Worth, a uniquely familyoriented city, offers unlimited access to upscale amenities that include premier educational and recreational opportunities.

For more details, please contact: WESLEY D. MILLICAN or JEFF KATON 1-800-887-8759





# Give us a sound going over.

We'll take a deep breath while you give us a complete physical. Take our pulse and feel how we've helped design a unique locum tenens package for hundreds of your colleagues. Do a thorough workup on us. Hear how we're there 24 hours a day, 365 days a year with creative solutions to tough problems. Check up on the way we wrap up the details like licensure, malpractice insurance and housing.

The prognosis is good that choosing VISTA will turn out to be the soundest medical decision you'll ever make.

Call 1-800-366-1884.





respon directly and confidentially

1-800-233-9330 The most comprehensive source of

practice opportunities in the known world is available to you toll free, 24 hours a day.

Browse through recorded profiles of opportunities from 5 continents (most in the U.S.). Then transmit a confidential response to the opportunities you choose. No salesman. No strings.

> The Practice **Opportunity Line** We're on call for you.

D Univ Med Center, on Maket Information 2000 ter 1-800-423-1229

675 EAST 2100 SOUTH, STE. 390, SALT LAKE CITY, UT 84106

## **EXECUTIVE LEVEL PHYSICIAN**

Board Certified in Internal Medicine/ Family Practice Executive/managerial experience in Managed Care organization. Salary negotiable.

The Executive Medical Director will provide clinical direction, focusing on internal medicine, to enable the transition from a hospital-based system to an integrated health plan for managing the care of approximately 275,000 veterans over a three-state area.

- •Will work in consultation with a clinician performing similar tasks dealing with the Mental Health area.
- •Will evaluate existing programs; provide site-specific recommendations; develop models to include clinical pathways and provider profiling; ensure provider and staff education.
- •Will provide advice to each site to develop reorganizational plans to support the product lines.
- •Will help to oversee change from level funding to capitation model.
- •Will provide clinical interface with academic affiliates as key stakeholders.

Pamela Rylander (05) VAMC Atlanta 1670 Clairmont Road Decatur, GA 30033



# The University of Michigan Fellowship in Pharmacoeconomics

The University of Michigan in collaboration with Parke-Davis/Warner-Lambert and Astra Merck, Inc., offers a unique fellowship program in Pharmacoeconomics. This program is designed to educate physicians interested in developing expertise at the interface between the pharmaceutical industry and the health care delivery system.

The program includes a postgraduate degree from the University of Michigan and practical experience at either Parke-Davis/Warner-Lambert based in Ann Arbor, Michigan or Astra Merck, based in Philadelphia, Pennsylvania. Successful applicants will have completed clinical training in their medical discipline prior to enrolling in the program. Please send inquiries and a CV to:

A. Mark Fendrick, MD or Laurence F. McMahon, Jr., MD, MPH University of Michigan Medical Center 3116 Taubman Center Ann Arbor, Michigan 48109-0376

Tel: (313) 936-4787

FAX: (313) 936-8944

The University of Michigan is an Equal Opportunity Employer. Women and Minorities are encouraged to apply.

#### **Medical Director of Clinical Services**

Mt. Sinai Medical Center, affiliated with Case Western Reserve University, Cleveland, Ohio is seeking a Medical Director of Clinical Services, Division of General Internal Medicine. This individual will be responsible for the integration of ambulatory services and academic programs in day-to-day clinical operations.

#### Specific Responsibilities include:

1

- · Manages and coordinates clinical activities with Division Chief and Practice Manager.
- Develops and monitors clinical productivity standards.
- Coordinates and integrates clinical activities with academic initiatives.
- Liaison for internal and external reviewing entitles, including JCAHO, RRC, insurance reviews, utilization review, QA, etc.

Additional responsibilities include supervising attending physicians, preceptors and residents for the medical direction of managed care, quality of care and graduate

This individual will play an integral role in the expansion of services in our 405-bed tertiary hospital, which is part of a five hospital system. The medical center is located in University Circle, a hub of cultural, recreational and

An MD degree, board certification in Internal Medicine, five years clinical experience in a recognized academic/medical practice, including supervisory experience, is required. Additional degree in health care or business administration preferred. Extensive medical administrative experience at a senior clinical level and graduate level courses in administration desired. Proven, effective interpersonal skills highly desirable. Previous experience in resource utilization, case management, budgeting, personnel management, financial reporting. Experience in flexible sigmoidoscopy preferred. The successful candidate will have experience in health care management, academic administration and familiarity with clinical care quality assessment and medical care evaluation. Knowledge of managed care contracting and administration, outcomes measurement and clinical benchmarking is preferred.

Please forward curriculum vitae to Nadine Bruce, MD, MACP, Division Chief Division of General Internal Medicine One Mt Sinai Drive Cleveland, OH 44106

Downloaded from



• Paid travel, licensure, lodging

(800) 685-2272

archhttp://www.stloofunsuntvommenter.

## 21ST ANNUAL INTERNAL MEDICINE CONFERENCE

March 17-22, 1997

Hotel Royal Plaza Walt Disney World Village Orlando, Florida

This six-day conference is designed for physicians and other healthcare providers involved in the care and medical treatment of adults. Topics presented will be in the

- Cardiology
- Pulmonology
- Geriatrics
- General Medicine
- Infectious Disease
- Hematology/Oncology
- Gastroenterology
- Endocrinology
- Neurology

A special session on multiple sclerosis will also be held. The faculty is comprised of nationally recognized experts in their field.

To receive a brochure, please call the CME Department Orlando Regional Healthcare System 1-800-648-0450 ext. 327



Orlando Regional on NHOVENANDERSTANDOZARE SYSTEM

SUMMIT **MEDICAL CONSULTANTS** 

The professional approach to your recruiting needs

#### **FAMILY PRACTICE**

#### **COLORADO**

Two person practice seeks a third. No obstetrics. Twenty minutes from downtown Denver. Competitive salary. Current doctors income in excess of \$140,000 annually.

Quiet, family oriented community of 13,000 (draw 35,000) 1 hour from Denver, needs another Family Practitioner to join SS-Clinic. Call of one in four. \$135,000 guarantee. Modern 41-bed hospital. Only two hours from world-class downhill skiing.

#### **ILLINOIS**

Four-person group seeks a fifth to join established practice. Recruitment is sponsored by modern, 200-bed Hospital. Two hour drive from Chicago, St. Louis, and Indianapolis. 765 acrelake offers great recreation. Family oriented community. No obstetrics. Salary of \$140,000+ and excellent benefits.

#### **KANSAS**

Hospital in Western Kansas is looking to add another family practitioner with obstetrics to it's staff. Join two other FP's. Hospital will guarantee salary of \$125,000 and up (commensurate w/experience). Short drive to great shopping and restaurants.

Northwest Kansas Hospital is adding another doctor to their clinic. Call of one in three. Obstetrics is included. Nice friendly town. Income potential in excess of \$200,000 plus benefits.

#### **MONTANA**

Join a M/S group in this picturesque, family-oriented oasis. Modern 54-bed hospital with sophisticated staff. Great need for FP w/obstetrics. Competitive guarantee. Montana's best kept secret offers available land and housing at affordable rates. Tremendous quality of life for the right family.

Group of independent FP's in Western Montana looking for someone to join practice. Obstetrics is required. Excellent call coverage with competitive salary guaranteed by the Hospital. World renown outdoor activities at your fingertips. Acquire retiring physician's practice at no cost.

#### **TEXAS**

Town located ninety miles from Dallas adding three doctors to it's staff. One in town and two in nearby clinics. Share call w/four others. Obstetrics is needed. Salary of \$130,000+ bonus.

This is a sample of our opportunities. We have searches in all specialties in a number of states.

For additional information:

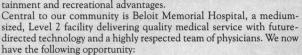
Summit Medical Consultants, L.L.C. 7400 E. Orchard Rd., Ste. 290 Englewood, CO 80111 (800) 598-6610 Phone

(303) 843-9656 Fax



## A Choice For All Seasons

There's more than just the enjoyment of all four seasons that attracts people to our Midwest locale; there's a warm climate of friendliness and family enrichment that characterize our area. Beloit, Wisconsin is located near Milwaukee, Chicago and Madison, offering a wide array of cultural, entertainment and recreational advantages.



## Family Practitioner

We seek a BC/BE physician who shares our common goal of patient satisfaction and is dedicated to meeting the needs of our community. The position is to join two busy family practitioners in a multi-specialty clinic. This position is accompanied by a generous financial package and an excellent benefits option.

You'll find a pleasant change at Beloit Memorial Hospital that benefits both your personal and professional life. For more information, contact: Jacquelyn Degenhardt, Physician Recruitment, BELOIT MEMORIAL HOSPITAL, 1969 W. Hart Rd., Beloit, WI 53511, (800) 637-2641 ext. 5757; e-mail: BMH-jfd@bossnt.com. Equal opportunity employer.



BELOIT MEMORIAL